

Event Sales Consultant (Branford)

To grow rental sales with existing and potential clients. Our event coordinators handle a high volume of phone, email and in-person communication. Clients receive their needed level of assistance and expertise from our coordinators from first contact through post-event follow-up. Building relationships with individuals, institutions, and corporate partners as well as guiding clients through the process from concept through event day is crucial. Successful event coordinators have an innate ability to read people and understand how they think and what they want. Your job would be to help them turn their idea into a reality.

Successful candidates have:

- Positive attitude and genuinely outgoing and cheery disposition
- Patience and desire to fully communicate with others.
- Ability to remain calm and focused under pressure.
- Ability to maintain communications with several clients at once.
- Willingness to attend networking and client events as needed.
- Open-mindedness and interest in continual learning.
- Industry experience preferred (catering, event planning, rental, hospitality, etc.)
- Reliable transportation to/from work and be willing to work Saturdays.
- Full-time and part-time positions available.

At the top of your response please type the phrase "**Events 2024**".

Pay: From \$17.00 per hour + commission

Benefits:

- Employee discount
- Flexible schedule
- Retirement Plan
- Health insurance
- Paid time off